

OUR COMPANY SIZE: Less Than 100 People

JOB DESCRIPTION

Sales Representative (Work Full-Time Or Part-Time)

This is a **remote sales position** that requires the candidate to call on small-medium sized businesses in an assigned territory. Candidates are required to have a home office that is equipped with a laptop or a computer. Candidates must have reliable internet at their home office and on their cell phones at all times during work hours. We have positions available in all the major cities throughout India. Candidates must have reliable means of transportation.

DUTIES AND RESPONSIBILITIES

Altekk Marketing is seeking sales superstars to fill the role of Outside Sales Representatives for the company. This is an Independent Contractor position.

- Sell company products to business owners in an assigned territory
- Meet with key decision-makers to find out how our products can meet the needs of their company
- Attend marketing and business events in assigned territories to promote the company's brand in the community
- Manage and utilize the company-provided CRM Database to accurately document interactions and next steps for all prospects and customers

DESIRED SKILL SETS

- Must have excellent verbal and written communication skills
- Must have the ability to build meaningful connections and rapport quickly
- Friendly outgoing personality; loves meeting new people
- Must be able to multi-task and handle multiple tasks at a time
- Strong negotiation skills, good vocabulary, and a great listener
- Forward-thinking, proactive, dynamic, and performs well under pressure

If you love sales and enjoy meeting new people, and are ready for an exciting career in business-to-business sales, then this is the opportunity that you have been waiting for! **Sales representatives can earn very high commissions and can also set their own work hours.** This is a sales position that provides 100% commission-based earnings. To apply for a sales position, please visit us online.